

Your Guide to Participation at The Paul Merage School of Business

INNOVATE ♦ COLLABORATE ♦ GROW

FOR INDIVIDUALS

- Personal satisfaction and reward
- Association with a world-class university
- Networking opportunities
- Knowledge sharing

Annual Fund

Dean's Leadership Circle

One of Orange County's premier business networking groups, the Dean's Leadership Circle offers individuals exclusive opportunities to meet, enjoy educational events, and gain an "Insider's View" of many of the area's businesses, both local and global.

Dean's Advisory Board Membership (by invitation)

Centers of Excellence Board Membership

- Don Beall Center for Innovation & Entrepreneurship
- Health Care Management & Policy
- Investment & Wealth Management
- Leadership & Team Development
- Real Estate
- Research on Information Technology & Organizations

Mentor Programs

Event Participation

Executive Education & Degree Programs

Named Sponsor

- Building / Rooms
- New Centers
- Endowed Chairs

Custom Legacy Plan

FOR COMPANIES AND ORGANIZATIONS

- Client / network cultivation
- Publicity & association with a world-class university
- Access to top MBA talent
- Corporate philanthropy

Corporate Partners Program

Through the Corporate Partners Program, leaders from businesses that support and help guide Merage School MBA education objectives comprise an elite network with special access to research, employee recruitment and events throughout the year.

Event Sponsorships

- Distinguished Speaker Series
- Annual Global Business Conference
- Annual Health Care Forecast Conference
- Annual Real Estate Conference & Gala
- Annual Business Plan Competition
- Colloquia & Classes
- Students to Startups Workshops

Centers of Excellence Sponsorships

- Don Beall Center for Innovation & Entrepreneurship
- Health Care Management & Policy
- Investment & Wealth Management
- Leadership & Team Development
- Real Estate
- Research on Information Technology & Organizations

Internship and Employee Recruitment

MBA Consulting Projects

Executive Education & Degree Programs

Named Sponsor

- Major Events
- Building / Rooms
- New Centers
- Endowed Chairs

Custom Legacy Plan



“Although I didn't get my MBA from UCI, taking advantage of a top university in my own backyard was a wonderful opportunity that I couldn't pass up. The Dean's Leadership Circle at the Merage School was a perfect entrée not only to the University, but to the Orange County business community as well. Since joining the DLC, I've made relationships both personal and professional that I know will last a lifetime.”

MARK MOEHLMAN
Principal and Co-Founder
Wealth Management Network, LLC

“When I was looking to make a career transition, the connection came through the Merage School's strong network of alumni and business associates. An executive leaving a position personally recommended me as his replacement. The Dean's Leadership Circle is an outstanding group of professionals who share a passion for supporting the school – a group small enough that you get to know people but large enough to have real impact.”

LEN AMBROSINI '02
Vice President of Operations
Rosemount Analytical, Liquid Division

Contact Sandra Findly at 949.824.8865 or
DeansLeadershipCircle@merage.uci.edu.
merage.uci.edu/go/DLC

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Introducing...



The Paul Merage School of Business Dean's Leadership Circle YOUR NETWORK FOR SUCCESS

“The value of DLC membership is more than having a platform to expand my business and social networks and help shape the future of the Merage School via direct support to the Dean. It's also being able to inspire and cultivate a growing legacy among Merage MBAs that serves as the foundation of the School's future as a world-class academic institution.”

THOMAS ANTUNEZ '05
CEO, Percentix



The Dean's Leadership Circle (DLC) at UC Irvine's Paul Merage School of Business is the premier business network for executives in southern California and beyond. Members from diverse industries have a special interest in supporting management education at our world-class university while building stronger ties in the business community. While many of our members are alumni, this high-powered network also includes successful business leaders, faculty, staff, and friends of UC Irvine and the Merage School.

Since its inception in 2005 by the newly-appointed Dean Andy Policano, the DLC has raised over \$1 million in pledges from more than 330 dedicated members. Current funding is directed toward the creation of an Endowed Professorship Fund to allow

the Merage School to recruit and retain highly acclaimed business faculty. Past funding allowed the Merage School to secure business faculty, leading technologies and classroom improvements to enhance the student experience. When the School was founded in 1966, private support was not a priority. Today, however, it is critical to help move Merage to the very top tier of all business schools.

The Merage School consistently ranks among the top 10% of business schools world-wide. Our reputation for graduating business leaders with the exceptional ability to help grow their organizations through strategic innovation and analytical decision-making has been realized by our faculty, students and partners through an intimate atmosphere that allows for a highly collaborative learning environment. *We invite you to join us.*

Members Enjoy a Variety of Benefits

In addition to the strong business network, Dean's Leadership Circle members enjoy many distinctive benefits.

CONNECTIONS

- **Single Point of Contact** — use our "concierge" service to make connections or take advantage of events anywhere at the University.
- **Access to the Dean** — advise Dean Andy Policano on the future needs of the business community.

NETWORKING

- **Networking Receptions** — catered social and networking events often offer a behind-the-scenes look at new and interesting business ventures in exciting locales across Orange County. Discuss the latest School plans with the Dean and faculty.
- **Business-Focused Events** — enjoy exclusive invitations to annual business conferences and knowledge-sharing forums and lectures with preferred seating and receptions when offered.
- **Personal Introductions** — be introduced to other Merage associates — faculty, board members, benefactors — that may help you and your organization get to the next level.

KNOWLEDGESHARING

- **Business Database Access** — receive access to three valuable electronic business databases exclusive to DLC members for personal research and investment needs.
- **Executive Education & Development Workshops Discount** — attend seminars like the *MBA Update*, or create a customized curriculum for in-house executive development and management training.

- **Panel & Speaking Engagements** — represent your company as a speaker in Merage School courses, conferences and forums.

COMMUNITY RECOGNITION

- **Donor Profiles & Website Presence** — the focus is on you in various Merage publications and websites with our appreciation for your support.
- **Legacy Giving Opportunities** — add a distinguished alliance to your family name with first rights to naming opportunities, from entire buildings to customized programs that promote your family's values.



Making a Difference

In 2007-2008, members of the DLC Executive Committee chose to allocate all funding through 2009 toward the creation of *The Dean's Leadership Circle Endowed Professorship*.

The DLC is committed to the Merage School's stated goal of maintaining and enhancing the quality of the faculty through recruitment, development, retention and reward. Endowed professorships are critically important to the School's long term growth and advancement.

This endowment will enhance the School's ability to attract and retain the highest caliber of scholars to teach and research at our institution, providing a quality learning experience for all students, alumni and business leaders.

While all members of the DLC are contributing to the Endowed Professorship Campaign, we wish to recognize the following Visionary members of this campaign.

Gregory R. Lai '88, 2008-2009 Chair
 Pamela M. Adams '98, Founding Chair
 Michael '89 & Elizabeth Aghajanian
 Len Ambrosini '02
 Thomas Antunez '05
 Johnson Chuang '05

Mark '84 & Lisa Locklear '84
 Paula Milano '80, Past Chair & Past Co-Chair, & Eric Nielson
 William Rowland '06
 Amy Tan '06 & Mark Tran '08
 Jacquie Warren & the Irvine Chamber of Commerce
 David & Sandy Young '90

Participation at one of the following levels is fully tax-deductible and can be made via check or credit card, quarterly installments, and matching corporate gifts also apply. All funding through June 2009 will be directed toward the Dean's Leadership Circle Endowed Professor Campaign. With each level, more opportunity is gained to share your thoughts and engage with the Dean, members of the advisory board and administration.

We invite you to join our network today.

DEAN'S LEADERSHIP CIRCLE MEMBER LEVELS

Visionary\$25,000 pledged over 5 years
Innovator\$5,000 annually
Investor\$2,500 annually
Member\$1,500 annually
Shareholdera special offer to Merage students only

“At the Merage School, we encourage partnerships with southern California's most innovative business leaders. This win-win collaboration provides new and better opportunities for businesses to take advantage of our best research and resources.”

ANDREW J. POLICANO
 Dean of the Merage School



INGOODCOMPANY

Our Dean's Leadership Circle members represent some of the most innovative companies in southern California — or for that matter — anywhere in the world:

- The Boeing Company
- Deloitte Consulting
- Disneyland Resort
- Edwards Life Sciences
- Experian
- IBM
- Kingston Technology
- Marriott International
- Oakley
- Taco Bell

View a complete list of members at merage.uci.edu/go/DLC

“I am proud to have helped establish the Dean's Leadership Circle in 2005 when we envisioned ourselves as an important base to strengthen our alma mater's reputation and enhance our relationships. We were creating a legacy in support of Dean Andy Policano and his goals for the School. Since that time we have funded fellowships, remodeled classrooms and are now supporting “The DLC Endowed Professorship,” providing the ability to impact future generations.”

PAMELA M. ADAMS, CFP, MBA '98
 Financial Advisor, Vice President, Investment Officer
 Wachovia Securities

